July 13, 2022

Zvi Glasman Chief Financial Officer PetIQ, Inc. 230 East Riverside Drive Eagle, ID 83616

> Re: PetIQ, Inc. Form 10-K for

Fiscal Year Ended December 31, 2021

Filed March 1, 2022 Form 8-K Filed May 4, 2022 File No. 001-38163

Dear Mr. Glasman:

 $\label{eq:weak_problem} \text{We have limited our review of your filings to the financial statements and related}$

disclosures and have the following comments. In some of our comments, we may ask you to

provide us with information so we may better understand your disclosure.

 $\hbox{Please respond to these comments within ten business days by providing the requested} \\$

information or advise us as soon as possible when you will respond. If you do not believe our

comments apply to your facts and circumstances, please tell us why in your response.

After reviewing your response to these comments, we may have additional comments.

Form 10-K for Fiscal Year Ended December 31, 2021

Item 7 - Management's Discussion and Analysis of Financial Condition and Results of

Operations

Year Ended December 31, 2021 Compared With Year Ended December 31, 2020, page 33

1. Where you attribute material fluctuations in your revenues, costs, and expenses

to multiple factors, please quantify each key factor cited so investors may understand the

magnitude and relative

impact of each factor. Refer to Item 303(b)(2) of Regulation S-K.

Zvi Glasman

FirstName

PetIQ, Inc. LastNameZvi Glasman

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July NamePetIQ, Inc.

13, 2022

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Page 2 2022 Page 2

FirstName LastName

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Exhibit 99.1

Outlook, page 3

2. We note you provide non-GAAP guidance for Adjusted EBITDA. Please present the $\,$

most directly comparable GAAP guidance with equal or greater prominence and include a

 $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

 $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

 $10\left(e\right)\left(1\right)\left(i\right)\left(B\right)$ of Regulation S-K and the second to last bullet in Question 102.10 of the

staff's Compliance and Disclosure Interpretations on Non-GAAP Financial Measures.

Non-GAAP Reconciliations, page 11

 $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

adjusting for pre-opening costs is appropriate considering your growth strategy includes

the opening of new clinics, and these costs would appear to be normal, recurring, cash

operating expenses necessary for your core operations. Refer to Question 100.01 of the

staff's Compliance and Disclosure Interpretations on Non-GAAP Financial $\,$

 $\label{eq:measures.} \text{Measures. This comment similarly applies to your non-GAAP consolidated} \\ \text{Adjusted}$

EBITDA reconciliation provided in your Form 10-K and Form 10-Q's. Pro forma Impact of Loss of Distribution, page 13

4. We note your non-GAAP measures presented under the header "Pro forma Impact of Loss

of Distribution" which exclude impacts related to your loss of distribution rights. Please $\,$

tell us your consideration of Questions 100.04 of the staff's Compliance and Disclosure $\,$

Interpretations on Non-GAAP Financial Measures in determining the appropriateness of

these adjustments.

In closing, we remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

You may contact Robert Shapiro at 202-551-3273 or Abe Friedman at 202-551-8298 with any questions.

Sincerely,

Division of

Corporation Finance

Services

Office of Trade &